

2020 Land Rent Summary

From Holmes and Wayne Counties PAT/FERT Trainings

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For eight years, the Ohio State University Extension Agriculture and Natural Resources (Ag/NR) Educators from Holmes and Wayne Counties have combined their efforts to reach the 1,400 Pesticide and Fertilizer certification holders within the two counties. Through the multiple, yearly recertification training sessions, participants are asked to provide average land rent costs. The five-question instrument is a simple half sheet of paper that asks average row crop rent per acre for the past year and current year as well as average pasture rent per acre for the same period. Finally, they are asked to indicate the county land is rented in.

During the 2020 Pesticide Applicator Training (PAT) and Fertilizer Recertification Training (FERT) sessions, 500 people participated in the 12 recertification trainings offered within the two counties. Of the 500 participants, 20% (N=103) returned a completed questionnaire. With the large Amish population within both counties many only farm their own land, do not rent land, nor know what land rent rates would be. The other outlier not able to factor in is that many pastures are rented out by a price per head per month, not per acre. Not having all the details of number of head nor number of acres makes these responses unable to be factored into the overall rent per acre for pasture land.

This information aids with the many calls received within the County Extension offices concerning average rent prices for land (*see Table 1*). Used in conjunction with the average land rent figures released most years by the Ohio office of the United States Department of Agriculture - National Agricultural Statistic Service (USDA-NASS) a better image of average land rental rates can be revealed. Data in Table 2 looks at the results of the last eight (8) years of Pesticide Applicator Trainings (PAT) recertification participants' indication to rent costs compared to what USDA-NASS indicated was the average within the two counties.

Though this data is a rough comparison, it aids the Extension Educators' ability in providing a realistic range of rental rates with clients seeking such information. This information is utilized along with the various OSU Extension fact sheets available on renting land for both the renter and landowner. Many participants from the counties surrounding Wayne and Holmes Counties attend the meetings and Table 3 is the average for rent per acre indicated by those participants from other counties. *Counties were excluded if less than two participants provided data.* participants from other counties. *Counties were excluded if less than two participants attended.*



Table 1: Average Rent Per Acre as Indicated by Participants at 2020 Pesticide and Fertilizer Training Sessions

N=103	Average Row Crop Rent Per Acre		Average Pasture Rent Per Acre		2020 Max/Min	
	2019	2020	2019	2020	Row Crop	Pasture
	Holmes (n=29)	\$100	\$98	\$51	\$50	\$200/\$50
Wayne (n=66)	\$134	\$138	\$65	\$69	\$225/\$50	\$140/\$30

Note: Questionnaires were anonymous and if participants attended both the Fertilizer and Pesticide training the same day, they only received one questionnaire.

Table 2: Comparison of County Collected Data to USDA-NASS Data

	Row Crop		Pasture		Row Crop		Pasture	
	Holmes	NASS	Holmes	NASS	Wayne	NASS	Wayne	NASS
2020	\$98	\$105	\$50	(1)	\$134	\$119	\$69	(1)
2019	\$87	(1)	\$70	(1)	\$132	(1)	\$51	(1)
2018	\$88	(1)	\$70	(1)	\$131	(1)	\$57	(1)
2017	\$103	\$111	\$62	(1)	\$121	\$118	\$68	(1)
2016	\$118	\$110	\$53	\$36.50	\$121	\$111	\$53	(1)
2015	\$105	(1)	\$53	(1)	\$152	(1)	\$35	(1)
* 2014	\$80	\$111	\$30	\$32	\$150	\$99	\$20	\$50
2013	\$83	\$108	(2)	\$27.50	\$106	\$98	(2)	(1)

(1) No data was collected by USDA NASS

(2) No data was provided by participants

* 2014 County data was collected through an OSU Ag Economics form and not on County form

Table 3: Average Rent Per Acre Indicated by Other County Participants at 2020 PAT/FERT Meetings (n=28).

All Other Counties (n=number of responses)	Average Row Crop Rent Per Acre		Average Pasture Rent Per Acre		2020 Max/Min	
	2019	2020	2019	2020	Row Crop	Pasture
Ashland (n=9)	\$123	\$105	\$20	(1)	\$120/\$90	(2)
Crawford (n=3)	\$200	\$200	(1)	(1)	(2)	(1)
Stark (n=14)	\$107	\$87	(2)	(2)	\$175/\$40	(2)

(1) No data was provided

(2) Not enough data was provided by participants

Where to Learn More:

The Ohio State University Extension Farm Office Website contains valuable data to assist both landowners and renters with fact sheets and custom rate costs. Farm management decision tools as well as State and National Statistics can be found at the site. All this and more can be found at: <https://farmoffice.osu.edu/>

Data collected between January to March 2020 at recertification trainings throughout Wayne and Holmes Counties.

Data within this report provided by meeting participants, which are required to attend a PAT and/or FERT meeting once every three years. The data should only be viewed as information on rental rates from a small group and not what the current countywide rental rate per acre is.